

# FORTRA

WHITE PAPER (Digital Guardian)

## Streamlined Managed Security Program for Midsize Companies

### Program Overview

Digital Guardian's midmarket enterprise customers are thinking differently. They are partnering with us, not just for the quality of our technology, but because our experts can provide them with actionable insights to build and optimize a sustainable data protection program much faster than they ever could by themselves. Our award-winning Managed Security Program for Data Loss Prevention (DLP) is now available in a new, streamlined offering specifically designed to meet the unique data protection challenges of midsize companies.

Our experience creating successful data protection programs for hundreds of customers enables us to prescribe a midmarket program focused on the essential use cases that secure your business processes without slowing down your business.

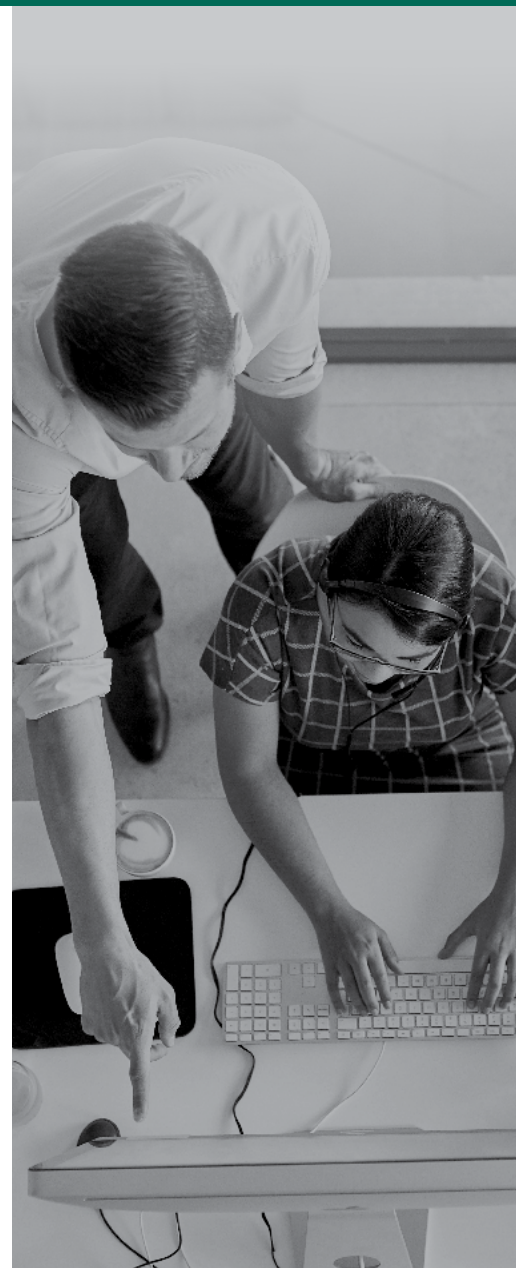
- Identify and locate data: PCI, PII, PHI, customer data, IP
- See, understand and control exposure
- Balance data freedom vs security

By focusing on the essential data protection requirements, our streamlined MSP service is ideal for midsize companies with limited IT teams and budgets.

***"With Digital Guardian Managed Security Program, we can be completely transparent with our clients about how we handle their data, giving them peace of mind that their sensitive data is fully protected."***



**John Barton,**  
Chief Information Officer,  
io Consulting



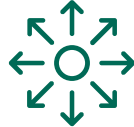
## What You Get

The essential use cases in a package that cost-effectively delivers our award-winning MSP service to midsize companies.



### Endpoint Data Protection and Data Discovery

Deepest visibility and controls in the industry across the widest array of platforms with comprehensive classification and flexible controls.



### Cloud-Delivered Platform

No on-prem infrastructure. Powered by AWS, Digital Guardian delivers simplified deployment, lower overhead and elastic scalability.



### Managed Data Protection

Our security experts will run your program. These 24\*7 global analysts live, eat, and breathe data protection and will help you contain insider threats before sensitive data gets out of your organization.



### Sustainable Protection in Record Time

Digital Guardian midmarket customers achieve results and value in 14 days or less.

## Data Protection Use Cases Included



Data Discovery



Data classification (content-based and context-based)



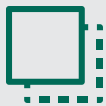
Visibility into data usage without policy



Web Browser



Email



Copy and paste



Printing

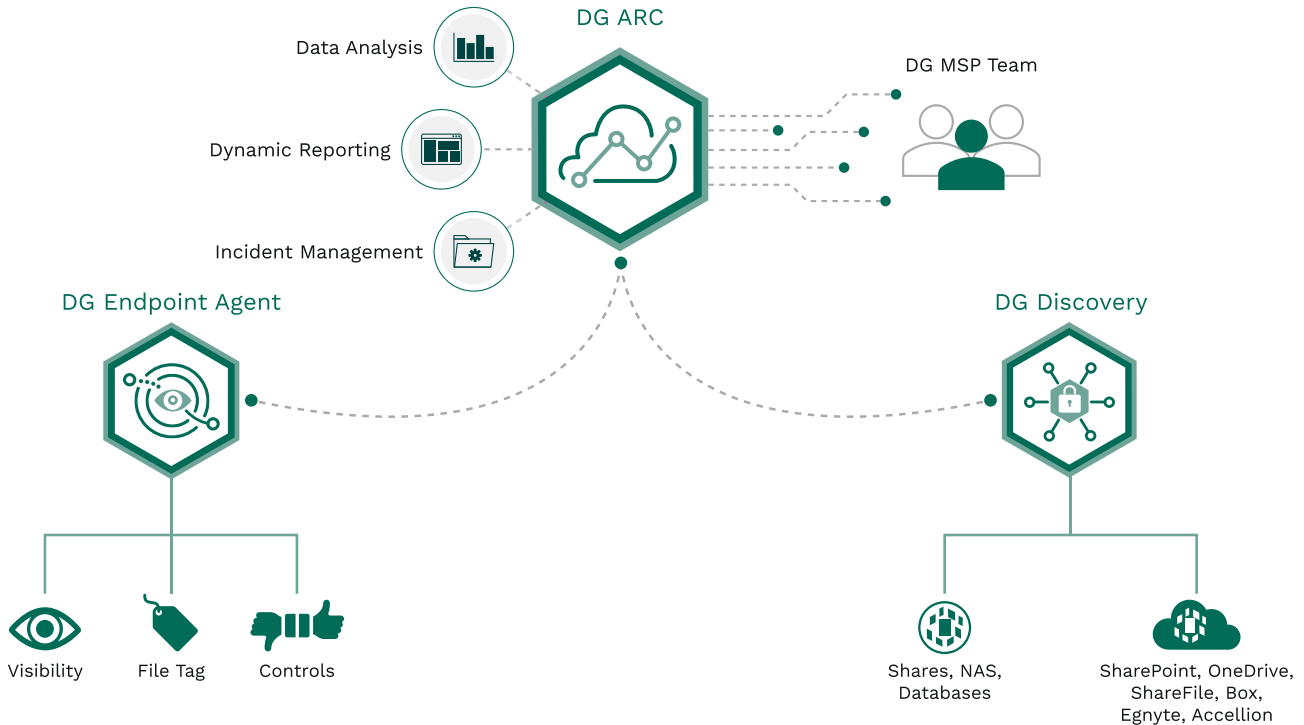


USB / removable media



Archiving

## MSP for Midmarket Companies



## Why Digital Guardian MSP for Midsize Companies

### 1. Fill Your Security Talent Gap

Leverage our Managed DLP experts and InfoSec analysts with 15+ years’ experience implementing and improving mission-critical data visibility, IP protection, and compliance programs.

### 2. DLP for the Long Term

DLP that isn’t disposable. A solution that delivers as advertised with protection that works and the flexibility to grow and evolve with future threats.

### 3. Add or Replace DLP with Lightning Time to Value

Convert from your existing DLP solution or start from scratch. Deployed and providing valuable insight and data protection in 14 days or less.

### 4. Field Proven, Prescriptive Policies and Protection

Utilize policies and rules created, tested and assured by Digital Guardian and utilized by nearly 300 existing customers today.

### 5. Take Advantage of Our Programmatic Best Practices

You gain the benefit of our insights, experiences and processes protecting the most critical information for hundreds of customers across a range of industries.



Fortra.com

### About Fortra

Fortra is a cybersecurity company like no other. We’re creating a simpler, stronger future for our customers. Our trusted experts and portfolio of integrated, scalable solutions bring balance and control to organizations around the world. We’re the positive changemakers and your relentless ally to provide peace of mind through every step of your cybersecurity journey. Learn more at [fortra.com](https://fortra.com).